

# UNIVERSITÀ DEGLI STUDI DI MILANO-BICOCCA

#### **SYLLABUS DEL CORSO**

# **Social Media Analytics**

2223-2-F6302N046

#### Learning objectives

#### FUNDAMENTALS OF CONSUMER ON-LINE BEHAVIOUR

- From Computer Mediated Communication to Social Networks
- Risk perception and trust
- Privacy concerns and self-disclosure
- On-line decision making and e-commerce
- User generated content
- On-line communities
- The impact of social media on consumer purchases

#### SOCIAL MEDIA STRATEGY & ANALYTICS

- Social networks and persuasion
- Using social networks to measure consumers' brand perception
- Influencers, consumers and celebrities endorsements
- Content Analysis of Social Networks

- Social Networks etnography - Social media and media planning
- The adoption of social media for consumer satisfaction audits
- Polarization, fake news and brand reputation
- Brand advocacy and the social media advocacy model
- SOCIAL MEDIA ANALYTICS PARAMETERS: call-to-action; engagement; followers; impressions; like page; page views, Post Reach
- FACEBOOK INSIGHT
- INSTAGRAM INSIGHT
- LINKEDIN ANALYTICS
- KEYHOLE
- BUFFER
- HOOTSUITE
- SOCIAL BAKERS

#### **Contents**

The course deals with all the main topics associated with consumer behaviour on-line e with methods, strategies and analytics applied to social media.

#### **Detailed program**

see course page

#### **Prerequisites**

None

#### **Teaching methods**

E-learning

# Assessment methods Oral Examination

# **Textbooks and Reading Materials**

Lecture slides and articles published on the platform

#### Semester

first semester

### **Teaching language**

english

# **Sustainable Development Goals**

RESPONSIBLE CONSUMPTION AND PRODUCTION