

# UNIVERSITÀ DEGLI STUDI DI MILANO-BICOCCA

# **SYLLABUS DEL CORSO**

# **Digital Communication**

2223-1-F7702M073-F7702M120M

# Learning area

#### Learning objectives

• Understand digital marketing communication by focusing on its pillars and future paths

#### **Contents**

The course examines the digital marketing process with focus on communication, market, data, players and respective roles.

#### **Detailed program**

Data Science, Mining e Marketing

The digital marketing process: market, data, and players

Customer Relationship Management

Communication channels and Unique Customer View

**Customer Journey** 

Social Media Analysis, Data Discovery and Campaign Management

Media Mix and Marketing Mix

Performance in digital marketing

## **Prerequisites**

## **Teaching methods**

Lectures

#### **Assessment methods**

At the end of classes, a written exam based on the lectures' content.

During the exam sessions, an oral exam on the Textbooks and Reading Materials published on the course page.

#### **Textbooks and Reading Materials**

Nico Di Domenica, Attilio Redivo, Edoardo Rozzoni, Gianluigi Crippa, Digital marketing. Data, analytics, tecnologie e canali digitali. Pearson, 2020.

#### **Sustainable Development Goals**

INDUSTRY, INNOVATION AND INFRASTRUCTURE