



UNIVERSITÀ  
DEGLI STUDI DI MILANO-BICOCCA

## SYLLABUS DEL CORSO

### Economia Pubblica e dei Servizi

2526-1-F6303M002

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#### Learning objectives

This 6-ECTS course aims to provide students with a solid foundation in the economics of innovation and its application within the field of industrial economics. The course explores various types of innovation (strategic, organizational, product and process innovation) and their impact on markets, firms, and economic systems, with a particular focus on competitive dynamics in the service sector.

#### Contents

The module deepens the understanding of innovation dynamics within industrial economics by analyzing how innovation arises and develops in different forms: strategic, organizational, process, and product innovation. The course begins with a review of microeconomic foundations, covering the basics of perfect competition, monopolistic competition, and monopoly.

Subsequently, the course addresses innovation strategies in oligopolistic markets, focusing on competition models (Bertrand and Cournot) and both horizontal and vertical product differentiation, using the characteristics approach and the Hotelling model.

Special attention is given to the role of R&D and technology trade, including the differences between incremental and radical innovation in both static and dynamic frameworks. Patent-related issues are explored, such as dormant patents and licensing strategies.

The module also investigates how artificial intelligence is shaping innovation in products, processes, and organizations, and how algorithmic pricing is being used in highly technological markets to optimize pricing strategies and enhance firms' competitiveness in the service sector.

#### Detailed program

## Introduction

- Origins of innovation
- Strategic, organizational, process, and product innovation
- Incremental, adjacent, and radical innovation
- Innovation in industrial economics
- Review of microeconomics

## Microeconomics Refresher

- Monopoly
- Perfect competition
- Monopolistic competition

## Strategic and Product Innovation in Oligopolistic Competition

- Overview of oligopolistic competition models (Bertrand, Cournot)
- Escaping the Bertrand paradox
- Capacity constraints
- Horizontal and vertical product differentiation

## Further Topics in Innovation Strategy

- Characteristics-based approach
- Hotelling model
- Advertising and branding in product differentiation

## Collusion

- Incentives to collude
- Models of collusion
- Antitrust policy

## Research and Development (R&D)

- Role of R&D
- Technology trade
- Incremental vs radical innovation: static analysis
- Incremental vs radical innovation: dynamic analysis

## Patents

- What is a patent
- Optimal patent duration
- Dormant patents
- Licensing

## Network Economies

- Lock-in and standards
- Achieving critical mass

## Artificial Intelligence and the Labor Market

- The role of AI in business
- Applications of AI in product, process, and organizational innovation

## Algorithmic Pricing

- The role of prices in high-tech markets

## **Prerequisites**

Basic knowledge of Microeconomics is required, as well as a good understanding of competition theory, market equilibrium, and efficiency.

## **Teaching methods**

50% face-to-face lectures and 50% online lectures. For attending students: in-class discussion groups and interactive business games. Teaching materials (texts and digital resources) will be made available on the course e-learning platform.

## **Assessment methods**

Final written exam (2 or 3 open-ended questions, each divided into sub-questions). The exam is the same for both attending and non-attending students. No midterm exams are planned.

## **Textbooks and Reading Materials**

Cabral, L. (2018). Industrial Organization. Rome: Carocci.

## **Semester**

First semester (see calendar and updates on the e-learning page)

## **Teaching language**

Italian

## **Sustainable Development Goals**

GOOD HEALTH AND WELL-BEING | INDUSTRY, INNOVATION AND INFRASTRUCTURE

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